

UOB and OurCrowd deepen support for startups on alternative financing

Since the announcement of the partnership in March 2016:

UOB has trained more than 100 commercial bankers to provide advice on alternative funding channels over the last six months

Bankers trained to understand the different **stages of funding that startups go through** and how it differs from the way in which established companies secure funds

OurCrowd was awarded a full Capital Market Services (CMS) licence from the Monetary Authority of Singapore (MAS) at the end of July

What this announcement means for:

Startups
Companies with differentiated and highly scalable technology products and services will have **an alternative source of funding** through OurCrowd's equity crowdfunding platform

SMEs
SMEs can tap into OurCrowd's **global investor network** to jumpstart their international expansion and business development

Accredited Investors¹
Opportunity to **broaden their investments** into OurCrowd's portfolio companies and tap into a quality deal flow across the globe

UOB is committed to supporting Asian SMEs and startups with end-to-end financing needs

1 in 2 SMEs in Singapore bank with UOB

- Crowdfunding**
Equity crowdfunding in partnership with OurCrowd
- Innovation Lab**
Accelerator programme by FinLab. The **first batch of eight startups** have completed the **accelerator programme** under the mentorship of UOB's senior management
- Ongoing Financing and Services**
Business Banking, Commercial Banking, Corporate Banking, Venture Management, Investment Banking
- VentureDebt**
Joint venture with Temasek through InnoVen, which has provided **loans totalling US\$5 million** to two e-commerce startups in Southeast Asia

OurCrowd has a proven track record in supporting the best global tech companies in areas such as Cleantech, Fintech, Medtech etc.

OurCrowd is ranked **TOP 10** in the KPMG FinTech 100 Leading Global Fintech Innovators Report 2015

OurCrowd has raised **US\$250M** for **investments** in startups and SMEs globally

Eight companies in their portfolio either acquired by a multinational or listed publicly, including:

- **ReWalk** (IPO on the NASDAQ)
- **Trendlines** (IPO on Catalist of the Singapore Exchange)
- **Nextpeer** acquired by Rakuten/Viber
- **Billguard** acquired by Prosper

“OurCrowd is hands down the most successful equity-crowdfunding platform in the world right now.”
Bloomberg Business week
May 7, 2015 edition

¹Accredited investors include (i) individuals whose net personal assets exceed S\$2 million or whose income in the preceding 12 months is not less than S\$300,000, and (ii) corporations with net assets which exceed \$10 million.